# Brand Guidelines



Elements  $\rightarrow$ 

Version 1.0

## We Move People

#### Access to transportation designed for you and built for your city.



**Brand Guidelines** 



Mission & Vision

## Contents

#### 01 Intro

Values **Creative Principles** 

#### 02 System

Logo Typography Composition Color Illustration Content Voice & Tone 03

Social Performance CRM Web



## Channels

#### 04 Addendum

Safety



## Intro

The pillars on which our brand is built. They help us shape our brand into a useful tool to share our purpose with the world.



**Brand Guidelines** 

#### Values

Our values are the uncompromising truths of what we stand for. They are the primary driving force behind our brand decisions.

01 ACCESS

02 RESPONSIBILITY

03 AUTHENTICITY



**Brand Guidelines** 

At Revel, we're all about Access. That doesn't just mean access to our mopeds. It means access to more people, places and experiences.

We're trying to build and strengthen our connections with the people across our cities by shortening the distance between the neighborhoods we operate in. We believe that access to Revel is access to discovering their city in a new way and changing the way people move.

Responsibility is at the heart of Revel and how we operate. We want to do right by our cities and the people in them by promising to hold each other accountable on the road and within our business. We are committed to the safety of our riders, our roads and the people around them.

At the end of the day, we're just putting people on mopeds and getting them to where they need to go. We're not trying to hide behind technology. And we never forget about the humans behind the wheels. We act with sincerity, honesty, and integrity, and the relationships with our riders and cities are built on this foundation.











## Creative Principles

A set of overarching terms that should guide all of our creative choices. From TV spots to hang tags and tweets, all should fit right at home in this page.

01 **PLAYFUL** 

02 CONFIDENT

03 **APPROACHABLE** 



**Brand Guidelines** 

Be playful, but not childish. Light, but not beige. Bright, but not neon. Elicit joy, but also confidence. Inspire grins, not cackles.

Is it uplifting? Is it clever or witty?

Be bold, but not reckless. Push the contrast, but prioritize clarity. Expressive, but direct. We want our users to want to try new things, but also feel comfortable doing so. Influence, rather than push change.

Is it clear? **Does it inspire?** 

Be welcoming, but not mellow. Friendly, but an authority. Aspirational, but accessible. Be a listener, but have a firm voice. Redefine safety, don't nag about it.

Is it relatable? Does it feel trustworthy?



## System

Our brand is comprised of a collection of elements which can be used and combined to create a distinctive Revel look, feel and experience.



**Brand Guidelines** 



Assets  $\rightarrow$ 



**Brand Guidelines** 

System

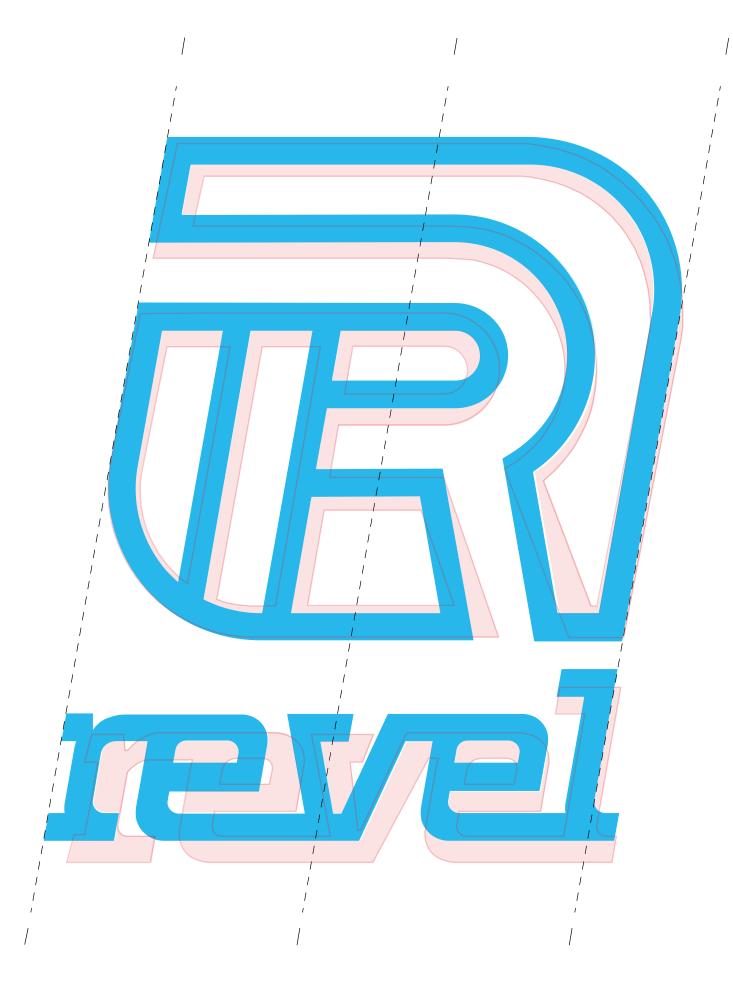
## New Logo

Our old logo was plagued by inconsistencies making it difficult to use in combination with other elements, and to derive foundational guidelines from.

The new logo has addressed these inconsistencies, while maintaining the same Revel feel and aesthetic.



**Brand Guidelines** 



New

Old

## Variations

Our logo is the embodiment of our mission of movement, by evoking motion, both physically and emotionally.

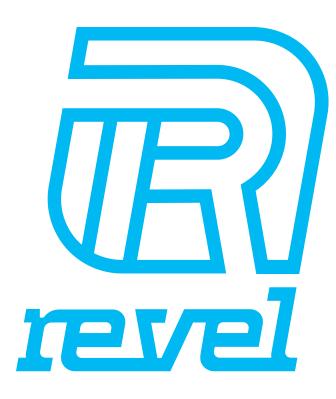
Our logo should be present in all our marketing collateral and products where possible and appropriate.

Use of the logo alone should be reserved for audiences already familiar with Revel. For all other scenarios, the preference is word mark over the logo mark.

logo



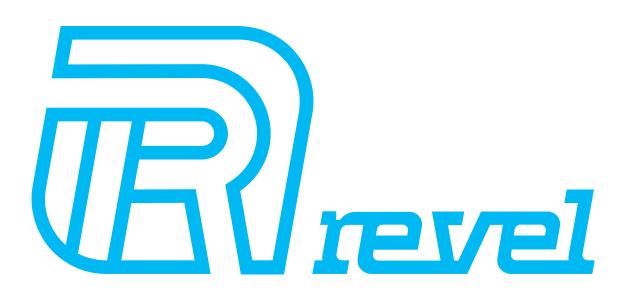
logo mark





word mark





## Details

#### Construction

Our logo is constructed to evoke motion and a sense of mobility (reminiscent of traffic patterns) through its use of oblique angles and spacing between its form.

#### Composition

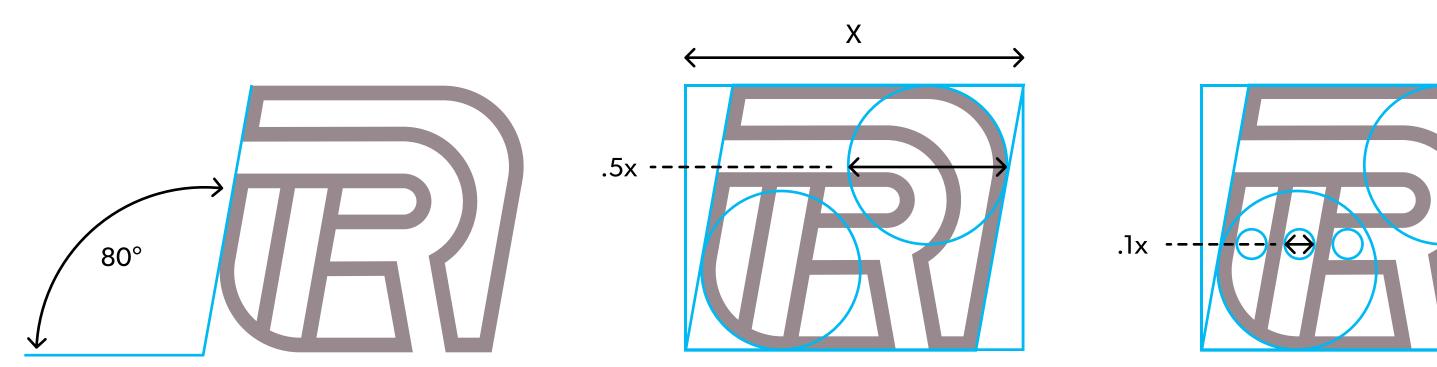
A consistent amount of spacing surrounding our logo protects its clarity and visual integrity.

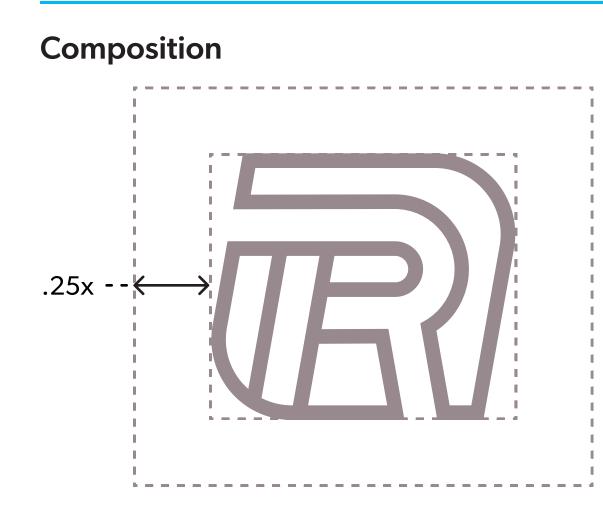
#### Minimum size

Guidelines ensuring legibility.

Only variations shown here are approved for use.

#### Construction











Digital 30px



Print .25in 6.35 mm



## Color

Color usage

Only variations shown here are approved for use.

**On light** 



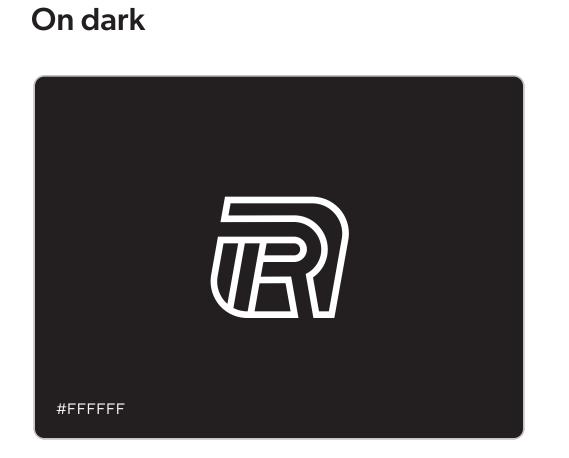
#00B9F2



#231F20



**Brand Guidelines** 



#### On blue



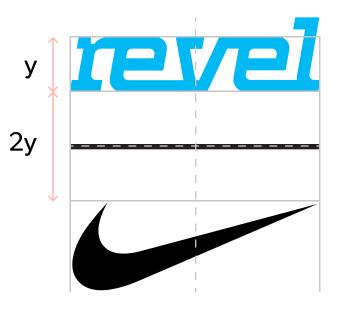


#### Partners

As we grow, so will the list of those who wish to work with us and vice versa. These guidelines dictate who we'll display logo partnerships from the Revel POV.

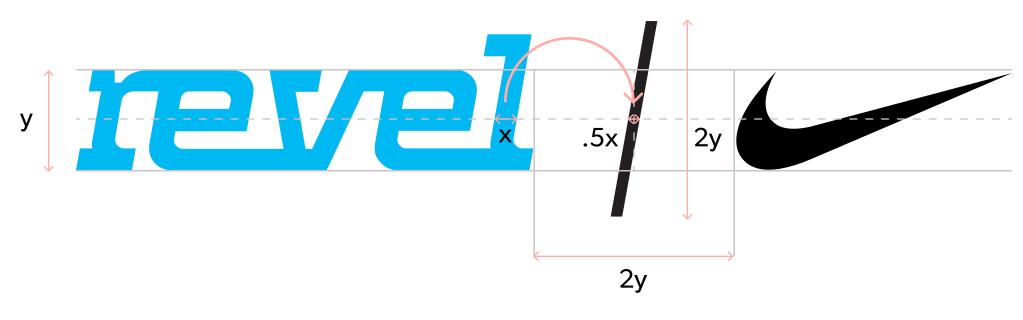
main

vertical

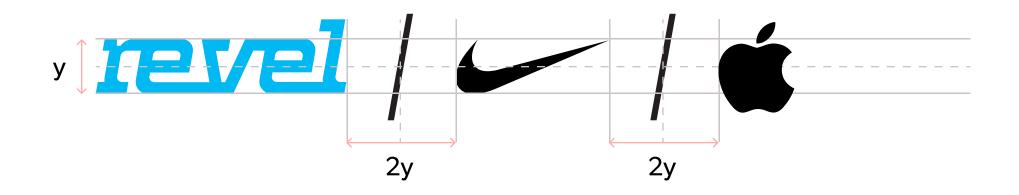




**Brand Guidelines** 

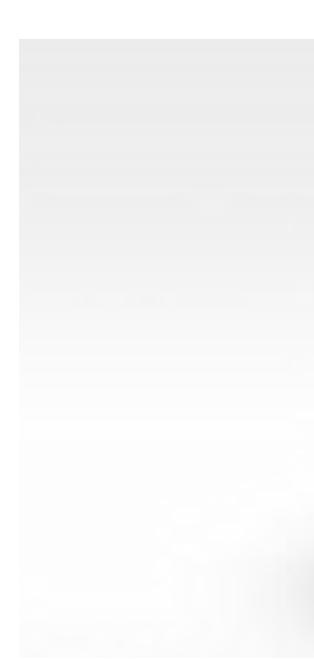


multiple

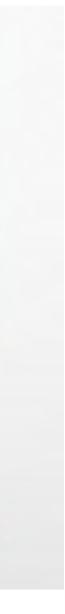


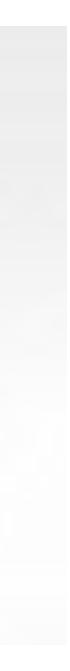












## Composition

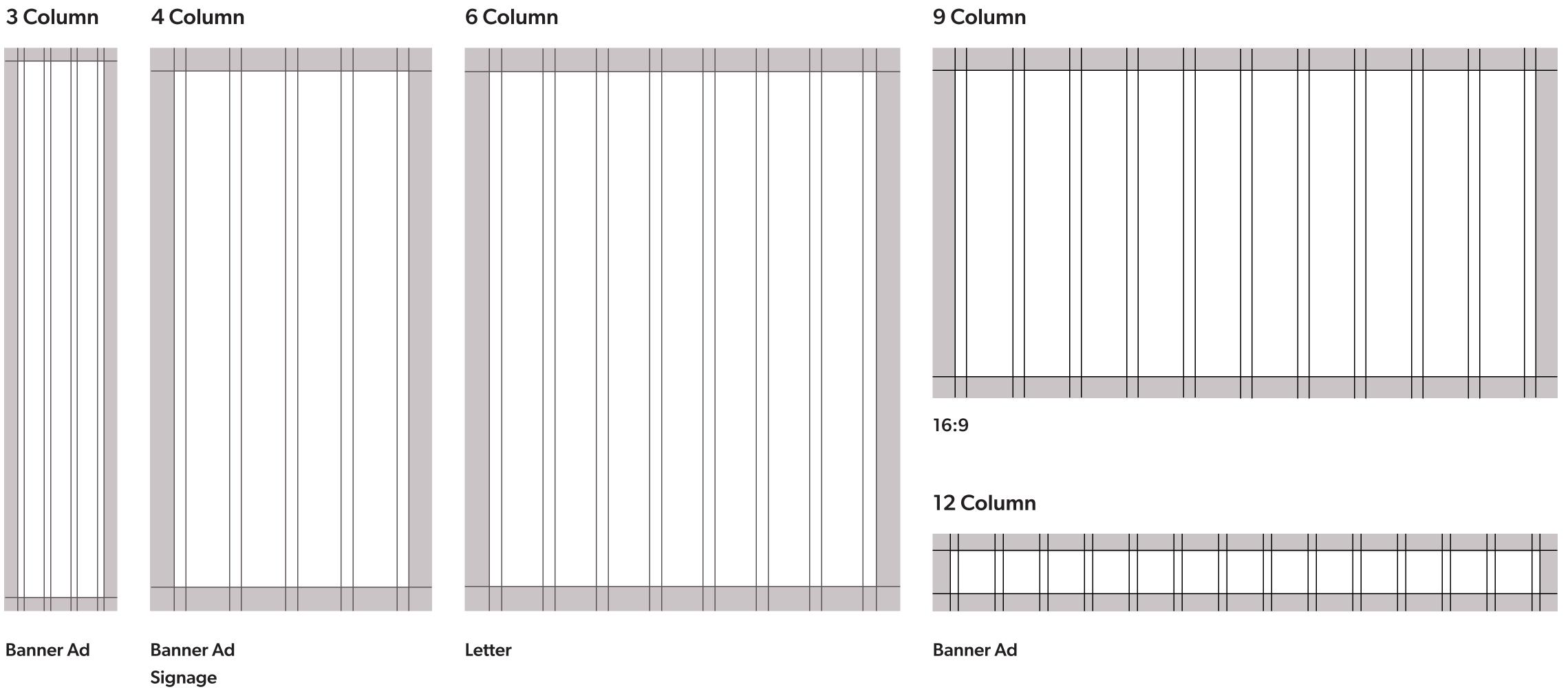
Assets  $\rightarrow$ 



**Brand Guidelines** 

System

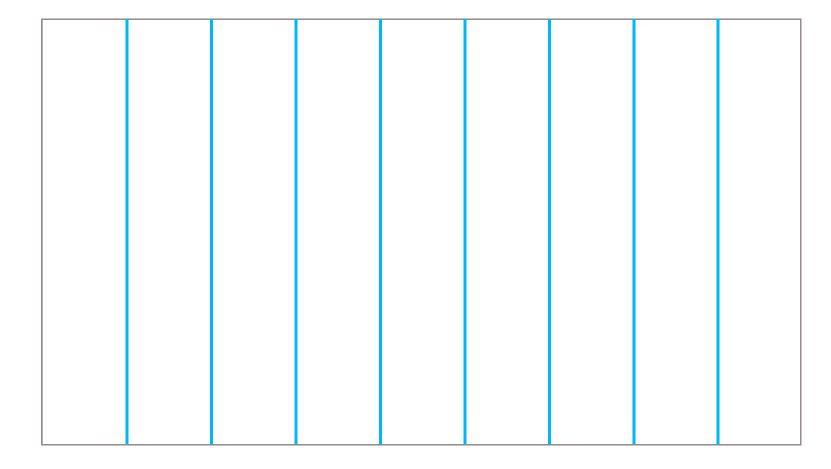
#### Columns

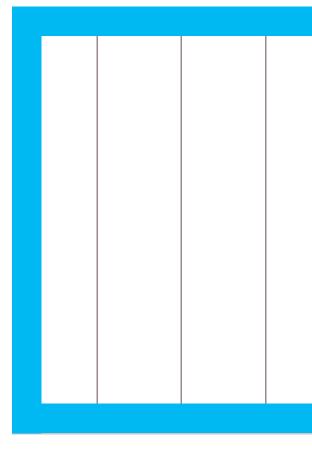




#### Setup

How to set up the grid and determine base unit size for the composition.





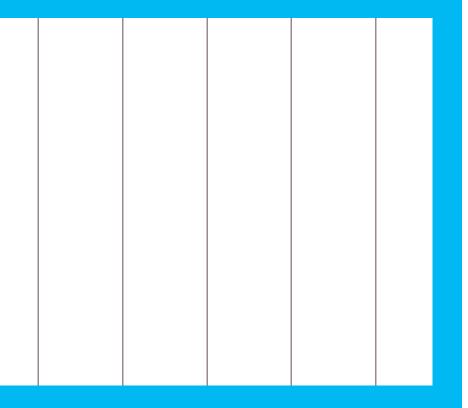
#### Columns

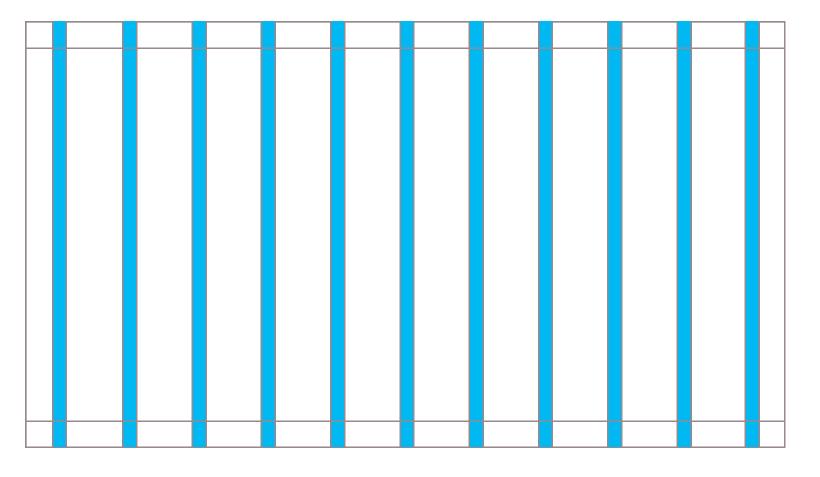
Determine number of columns appropriate for your composition.

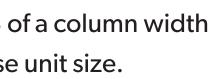
#### Margins

All around margins are 1/3 of a column width and also determine the base unit size.







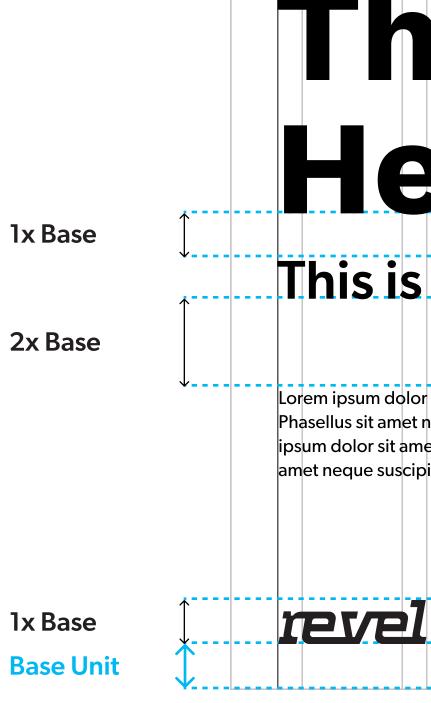


Gutters Gutters are 1/2 the width of margins

Typography

## **Base Unit**

The base unit size will determine the size of all other elements in the composition.





**Brand Guidelines** 

## This is a Headline

#### This is a subhead

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Phasellus sit amet neque suscipit, eleifend quam nec. Lorem ipsum dolor sit amet, consectetur adipiscing elit. Phasellus sit amet neque suscipit, eleifend quam nec.



# Revel in the Freedom. Never stop moving.

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Phasellus sit amet neque suscipit.

#### <u>revel</u>

Ζ.



## Typography

Assets  $\rightarrow$ 



**Brand Guidelines** 

System

## Families

**Emotional** 

Our type is chosen to feel functional, but also imperfect and human. Our family employees slightly awkward elements and unexpected characteristics to create a personality that is heard, but not loud.

While Work Sans is our primary family, and Gibson is the secondary one, for more functional and body copy use cases.

Functional

revel

**Brand Guidelines** 

## Work Sans Black

## Work Sans Bold

## Gibson Medium

## Gibson Regular

System

Typography

## Hierarchy

The basic type hierarchy and layout is based on the base unit size determined by the grid setup.

Always left aligned. **Always bold Work Sans.** 

Eyebrow Work Sans Bold Size: 1/2 Subhead Case: All Caps

Headline **Work Sans Bold** Size: **2x** base height Leading: 100%

**Subhead Gibson Medium** Size: 1/2 Headline Leading: 110%

Lorem ipsum dolor sit amet, Body consectetur adipiscing elit. **Gibson Book** Size: 1/3 Subhead Phasellus sit amet neque Leading: 130% suscipit, eleifend quam nec.

Logo Size: 1x base height



#### THIS IS AN EYEBROW

# This is a Headline This is a subhead

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Phasellus sit amet neque suscipit, eleifend quam nec.



## Revel in the Freedom Download & Go



# Revel in the the Comfort Download & Go



R





# **GO** WHERE BUSES DONE

<u>revel</u>

allow ~

revel





Assets  $\rightarrow$ 



**Brand Guidelines** 

System

## Primary

Blue is how we stand out and make our voice heard. It should be present in first and early communications with users where the emotional element is more important.

Black and white are primarily for text color and for more functional communications.

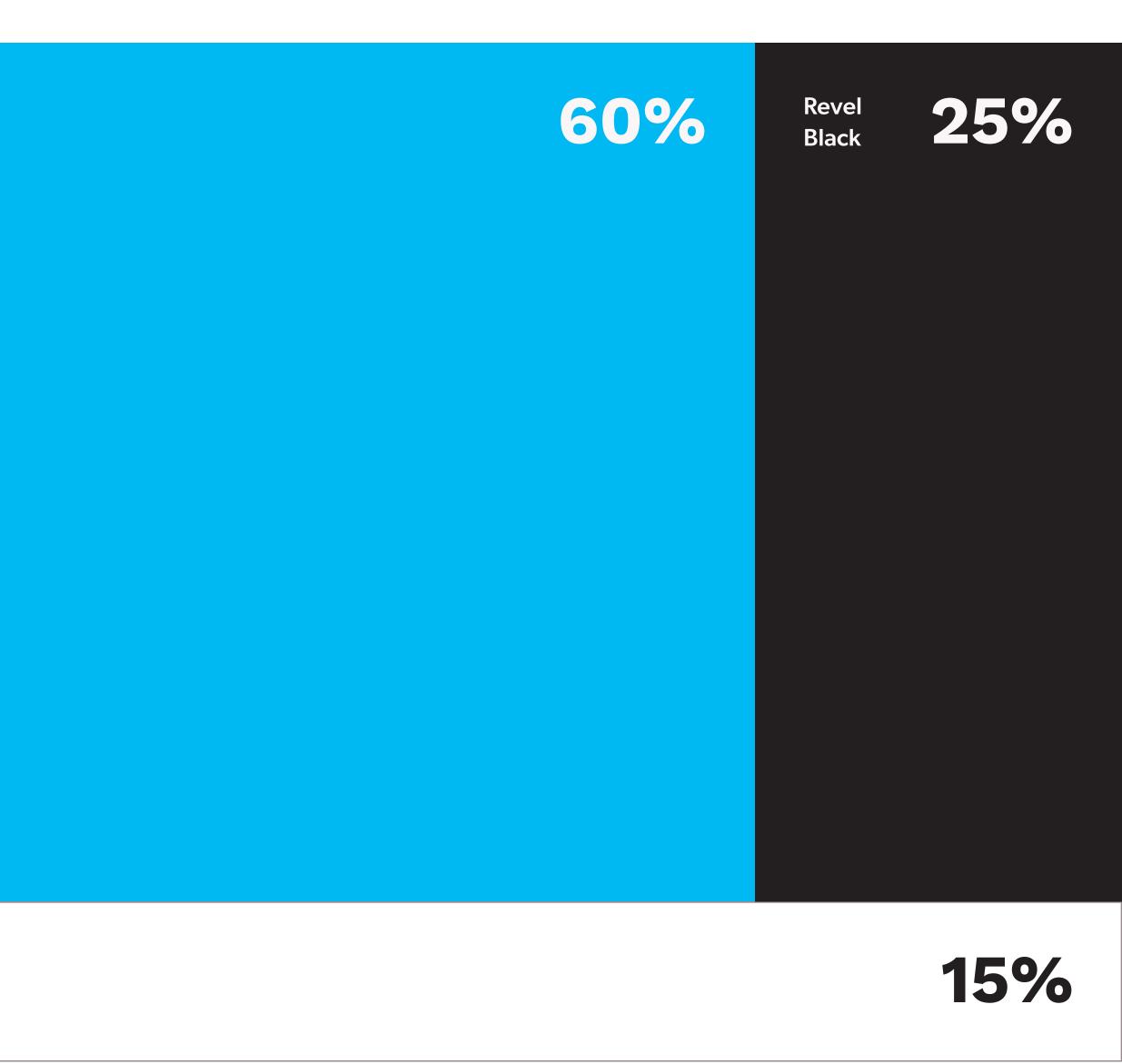
Revel Blue

HEX 00B9F2 **RGB** 0 185 242 **CMYK** 75 0 5 0 Pantone 306C

White

HEX FFFFFF

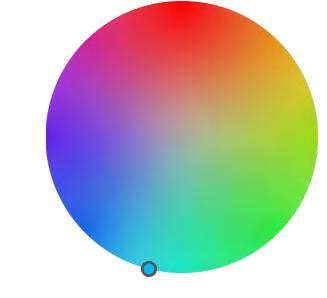




### Combos

Blue is how we stand out and make our voice heard. It should be present in first and early communications with users where the emotional element is more important.

Black and white are primarily for text color, and for more functional communications.



Yes

#### We Move People Hop on & Go

revel

No

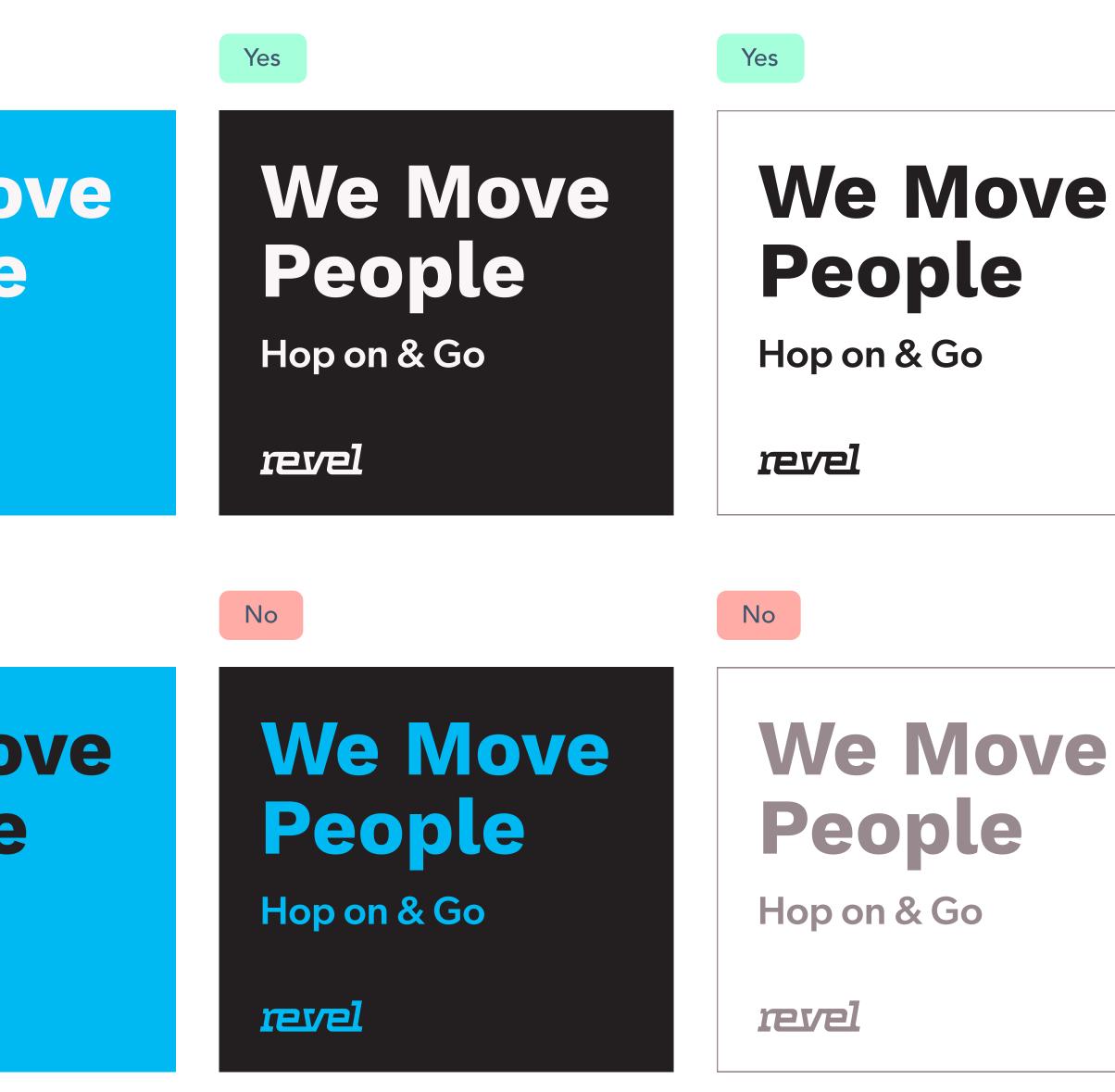
#### We Move People

Hop on & Go

revel



**Brand Guidelines** 



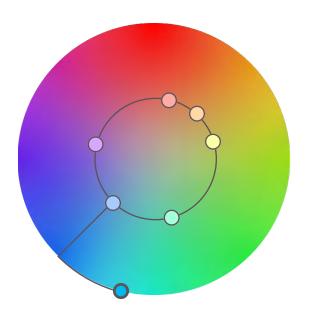
System



## Secondary

Our secondary colors are to be used sparingly, and should only be used on follow-up communications and touch points with audiences that have previously been exposed to our Revel.

Branching from our Revel Blue, the secondary colors begin rotating on its hue by  $30^{\circ}$  but have a Saturation level of 35 and Vibrance level of 100.



Blue 60	Purple 60	Purple 60	Orange 60	Yellow 60	<b>Green 60</b>
HEX E3EFFF	HEX F3E3FF	HEX FFE5E3	HEX FFF3E3	HEX FDFFE3	HEX E3FFF4
<b>Blue 70</b>	<b>Purple 70</b>	Purple 70	Orange 70	Yellow 70	<b>Green 70</b>
HEX D4E6FF	HEX ECD4FF	HEX FFD7D4	HEX FFECD4	HEX FCFFD4	HEX D4FFEE
<b>Blue 80</b>	<b>Purple 80</b>	Pink 80	<b>Orange 80</b>	<b>Yellow 80</b>	<b>Green 80</b>
<b>HEX</b> C4DEFF	HEX E6C4FF	HEX FFC8C4	HEX FFE6C4	HEX FBFFC4	HEX C4FFE8
Blue 90	Purple 90	Pink 90	Orange 90	Yellow 90	<b>Green 90</b>
HEX B5D5FF	HEX DFB5FF	HEX FFBAB5	HEX FFDFB5	HEX FAFFB5	HEX B5FFE1
Blue 100	Purple 100	Pink 100	Orange 100	Yellow 100	Green 100
HEX A6CCFF	HEX D8A6FF	HEX FFA099	HEX FFD8A6	HEX F9FFA6	HEX A6FFDB
<b>Blue 110</b>	Purple 110	<b>Pink 110</b>	Orange 110	Yellow 110	Green 110
HEX 86A6CF	HEX AF86CF	HEX CF8B86	HEX CFAF86	HEX CACF86	HEX 86CFB2
<b>Blue 120</b>	<b>Purple 120</b>	<b>Pink 120</b>	<b>Orange 120</b>	<b>Yellow 120</b>	<b>Green 120</b>
<b>HEX</b> 677F9E	HEX 86679E	HEX 9E6A67	HEX 9E8667	HEX 9A9E67	HEX 679E88
<b>Blue 130</b>	<b>Purple 130</b>	Pink 130	<b>Orange 130</b>	<b>Yellow 130</b>	<b>Green 130</b>
<b>HEX</b> 47586E	<b>HEX</b> 5D476E	HEX 6E4A47	<b>HEX</b> 6E5D47	<b>HEX</b> 6B6E47	<b>HEX</b> 476E5E
<b>Blue 140</b>	<b>Purple 140</b>	<b>Pink 140</b>	Orange 140	Yellow 140	<b>Green 140</b>
HEX 28313D	HEX 34283D	HEX 3D2928	HEX 3D3428	HEX 3C3D28	HEX 283D35







Our photography and videography is a visual representation of who Revel is. Each piece of content should reflect our values, message and overall tone.

Assets →



**Brand Guidelines** 

System



How we represent Revel through our social.



#### FUN

Never forced—just real and authentic experiences. By showcasing fun, we are able to communicate the feeling of riding Revel.

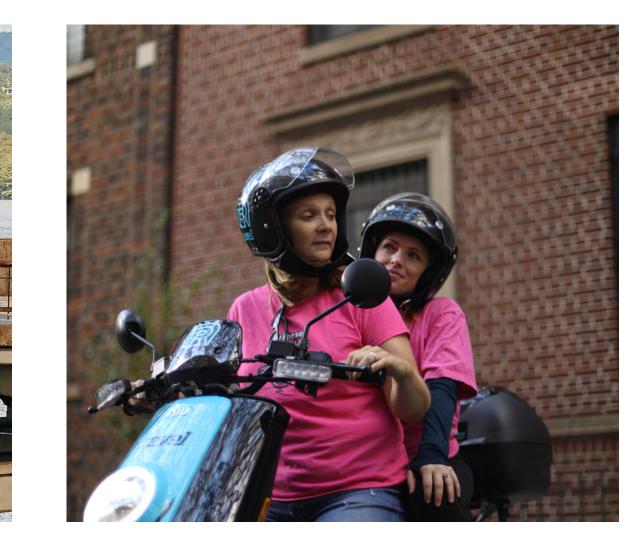


#### **EXPLORATION**

Highlight the places that Revel can take you. Even a boring commute can be exciting when taking a Revel.



**Brand Guidelines** 



#### **AUTHENTICITY**

We move many different kinds of people, and it's important to highlight all of them.



#### **SAFETY**

Safety is important to us and the consumer. Be direct, but ever present.

Content

## Subjects

Our goal is to feature a wide range of people (age, race, People are relatable gender, sexual orientation, ability, class, body type, etc.) who reflect our broad audience of riders around the world. Subjects are not intended to look like professional models. Subjects are ideally real riders. If none can be found, cast models that look like real riders. Dress, hair, and makeup should all feel authentic to the subject's area and reflect that area's diversity. Cast people with expressive & outgoing personalities.

#### Genuine

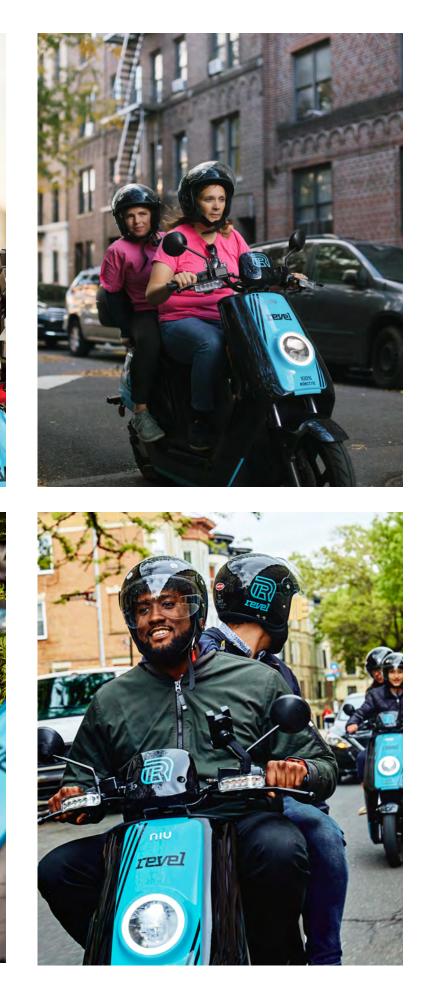


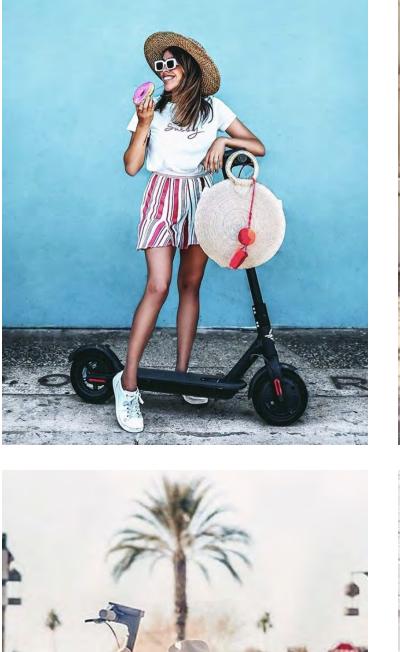






#### **Not Authentic**











## Composition

Depending on channel and use case, composition will change. Utilize the rule of thirds and make sure the background is complementing the subject instead of competing with it. Where distractions exist, use a high depth-of-field. When shooting for text overlay, have the subject on the far side of the frame, and make sure the background is not busy.

Highlight the subject and the activity, movement, and connection they are experiencing by keeping composition simple.

Wide 16:9







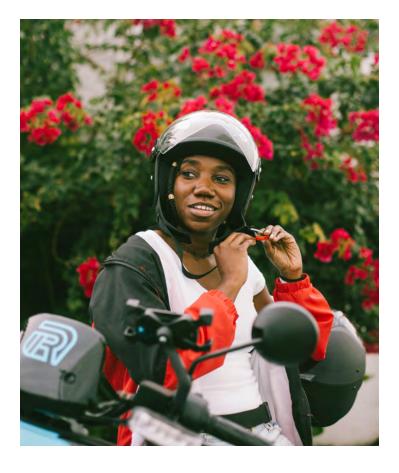
**Brand Guidelines** 

#### YouTube

Facebook

#### Portrait

4:5, 1:1









## Color

Create an inviting and relatable feel with realistic lighting and color. Lighting appears like natural light. The photos should have a warm, welcoming feel, with bright tones that catch your eye. Because the Revel color is very distinct, try not to have similar colors around.

In post, do not over saturate the colors. The image should look natural.







**Brand Guidelines** 



Content

### Movement

Capturing movement, showcases the emotion of riding, the speed of the vehicle and the experience of the trip. Because the Revel is moving at fast speeds, it's important to maintain stability when capturing the subject. Utilize wide shots to show the environment, and tight shots to see emotion.

In post, utilize quick cuts and speed to convey the fun and excitement of riding Revel.







### **Voice & Tone**

What's the difference?

Our voice is how we behave. It's the unique and distinct expression of our brand personality and values. It's the embodiment of our brand as a character through the words we use and the content we produce.

Our tone of voice is how we speak. It's less about our personality and more about our attitude. It's how we use the words and change them depending on the audience or platform.



**Brand Guidelines** 

System

### Voice

The Revel voice is inextricably linked to our brand pillars and personality.

#### PLAYFUL BOLD **APPROACHABLE**

We are forthright and direct when educating our riders and informing our communities leaving out all the confusing business-speak. We're confident in our approach, but we're here to listen to our community. We value realness and lend a refreshing point of view that captures the attention of our riders. And above all, we don't take ourselves too seriously.





The pillars which support how we craft all of our communications.

DIRECT	GUTSY



**Brand Guidelines** 



### Direct

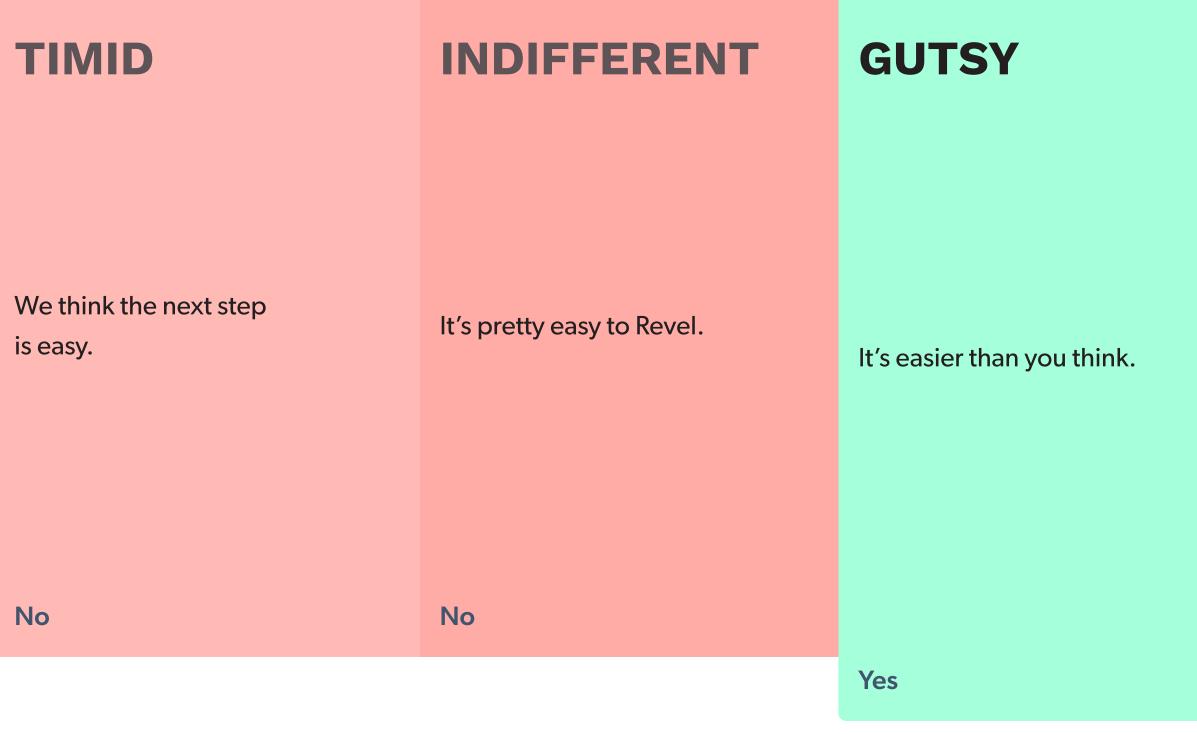
Our communication needs to be direct and easy to understand. There's a lot of information we need to share with our riders, so it's important we do that without the confusion of extra words and unnecessary jargon.





### Gutsy

Riding a Revel can leave you feeling empowered and a little fearless. Our communication should inspire that feeling without sounding reckless, so don't be afraid to stand out. We can be energetic with our language, but without shouting to our users. (Remember, bold not brazen).





RECKLESS	EXTREME
Just get on and ride, it's easy.	No helmet, no problem.
Νο	Νο

## Witty

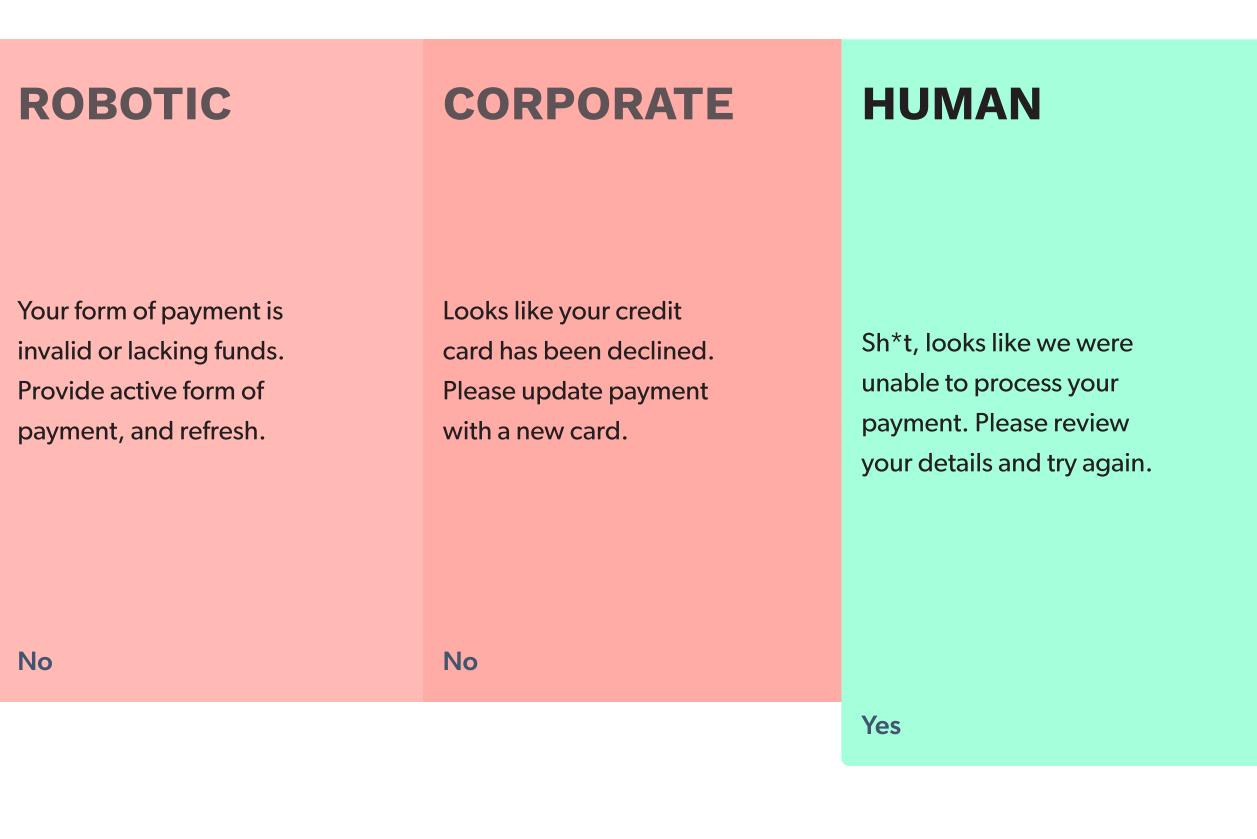
We're playful with a little edge so our communication should have the right dose of witty. Use humor when appropriate, but don't force it. Sound natural, otherwise just aim for friendly.

CHEESY	CONTRIVED	WITTY	SARCASTIC	CRASS
Safety is important so, protect that noggin!	Protect that dope head of hair, wear a helmet.	Wear a helmet, brains are cool.	Not like anything BAD can happen from not wearing a helmet, right?	Wear a helmet, or die.
Νο	Νο		Νο	Νο
		Yes		



#### Human

The best part of Revel are the humans that ride them. The way we speak to our riders should be natural and conversational, like we're speaking from one friend to another. Be positive and engaging, but not overly saccharine or annoying.





#### PHONY

Dang, seems like unfortunately your payment is no good. We'd be more than happy to reprocessed once a new card has been provided.

#### **CLOYING**

Aw shucks, that credit card's no good. We'll immediately process the payment and resolve the issue once you provide a new payment method. :)

No

No

## Channels

Each channel has its own voice, but all tell the story and showcase the values & goals of Revel.



**Brand Guidelines** 

## Social

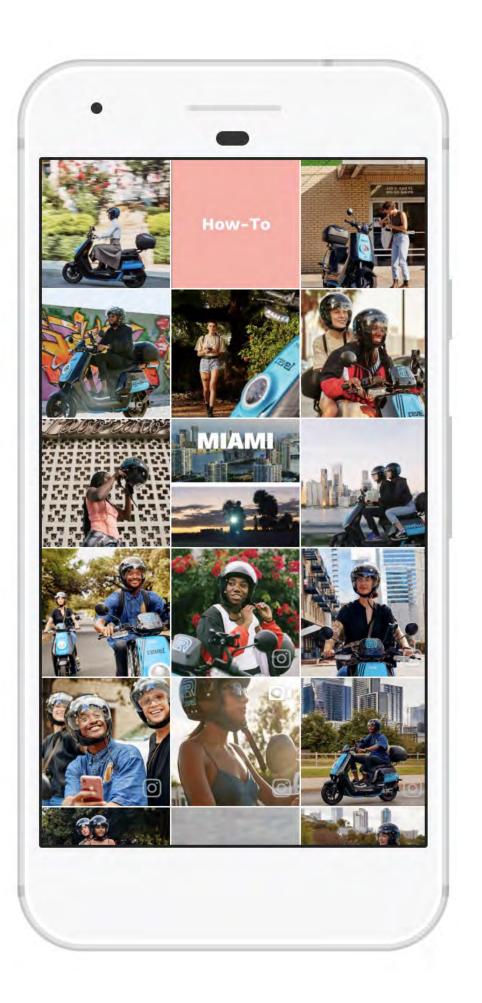
Our social is a way communicate our vision and showcase our brand to the world. By highlighting our riders and the places they explore, we make our followers feel connected to Revel.

Goals:

Generate awareness of Revel on a global scale

Nurture and convert highly active users

#### Instagram





**Brand Guidelines** 

#### Twitter

-	Revel
R	
resel	@_GoRevel

-	Fallow	
	Follow	

Revel has hit a million rides!

We're extremely thankful for all our riders in NYC, DC & Austin for helping us reach this milestone and excited to expand our family to Miami soon 🛵 🤎

#### **One Million Rides!**

GIF		
:03 AM - 27 Nov 20	019	
Retweets 30 Likes	6 8 6 4 2 3	

#### Facebook



Revel

Published by Sid Ali [?] · November 7 · 🏕

Guys.. riding a Revel is very fun and easy but that doesn't mean you shouldn't practice a bit if it's your first time

Don't just hop on and go if you're not comfortable riding yet.

Stop by for a Free lesson with us 👇

https://gorevel.com/new-york/free-lessons/



GOREVEL.COM

Free Lessons - Revel - Electric Moped Sharing

Welcome to the all-electric moped rideshare that makes getting arou...

87	5	
People Reached	Engagements	В
2		
凸 Like	Comment	⇔ Share
Comment as I	Revel	0 0



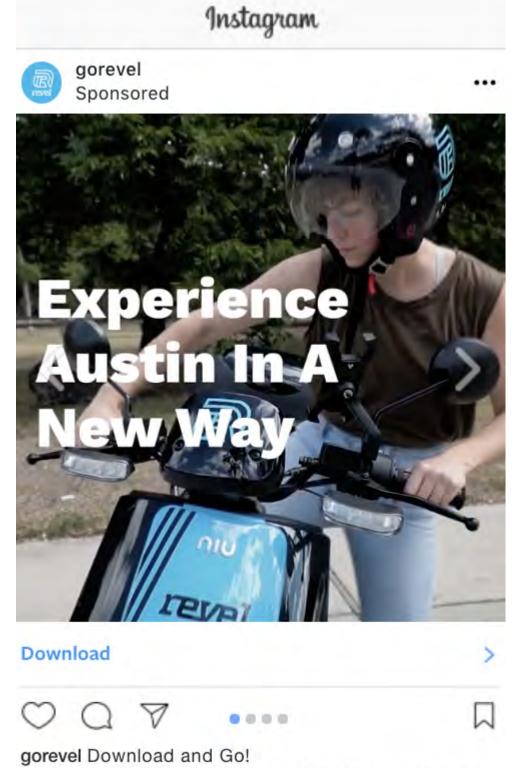
## Paid

Paid media is a way to engage targeted audiences with messaging that push awareness, consideration and conversion.

Goals: Educate audiences about Revel.

Acquire riders with value props.



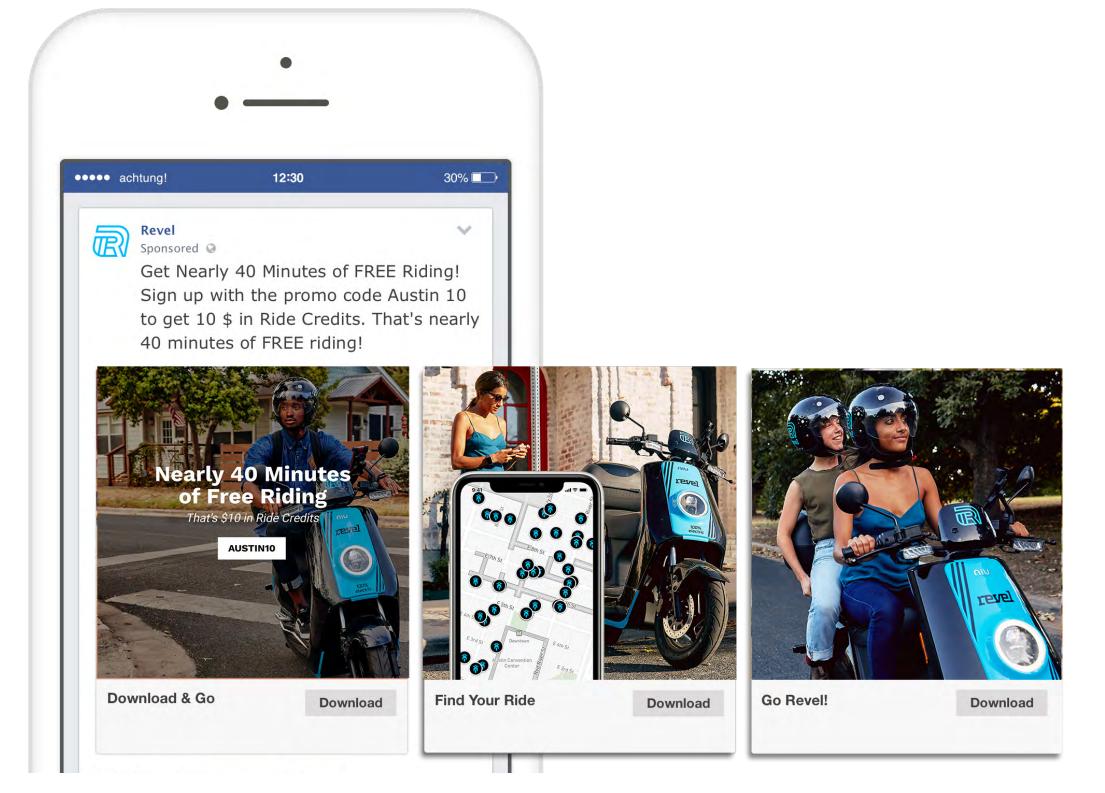


Revel Shared Electric Mopeds. The most fun w... more



**Brand Guidelines** 

#### Facebook

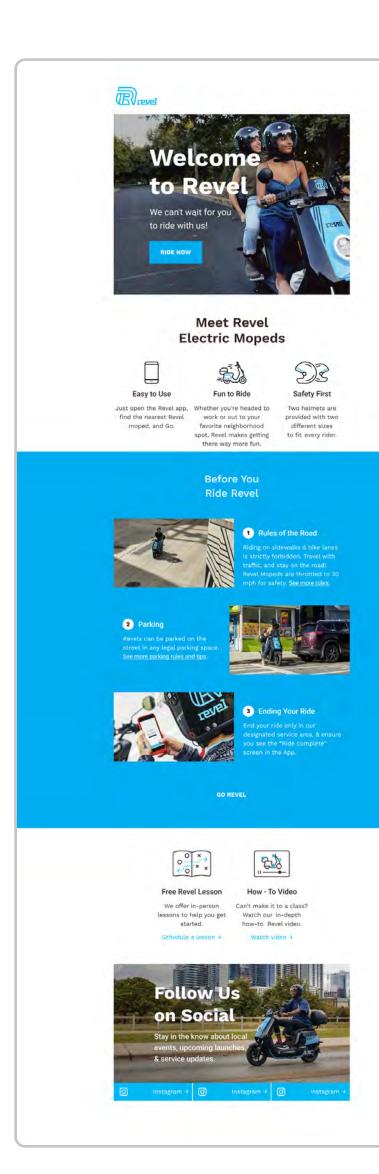


### CRM

CRM is a direct line to existing members. By Utilizing offers, news and updates, we keep them engaged with the brand.

Goals:

Pushing first ride Re-engagement







#### Get \$5 \$10 of Ride Credits

(that's almost 40 minutes of free riding)

#### for Every Person **You Refer**

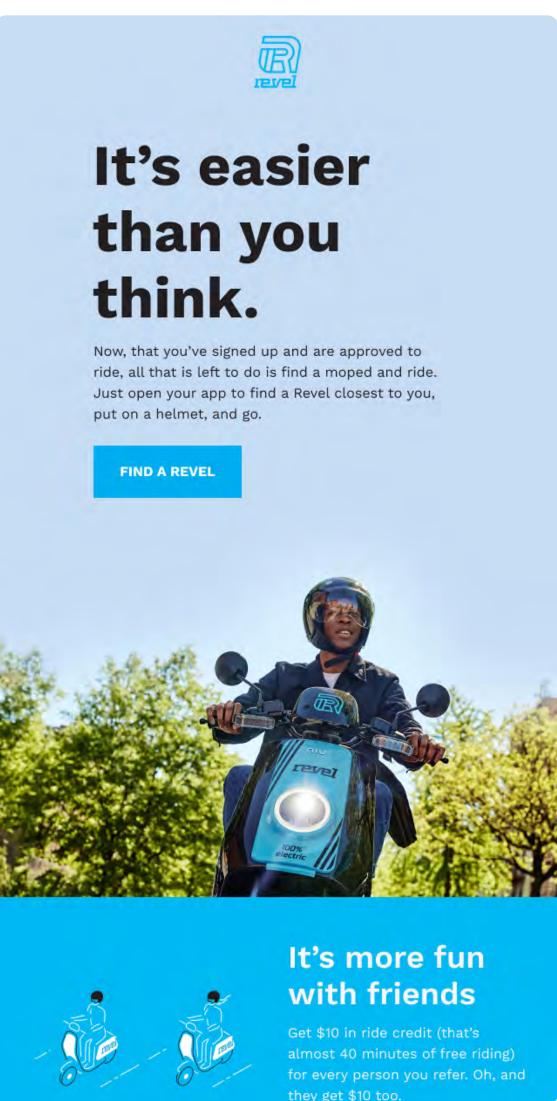




Oh, and your friend gets \$10 too. Sign into your Revel App & select 'Refer a Friend' in the menu.

**REFER & RIDE** 



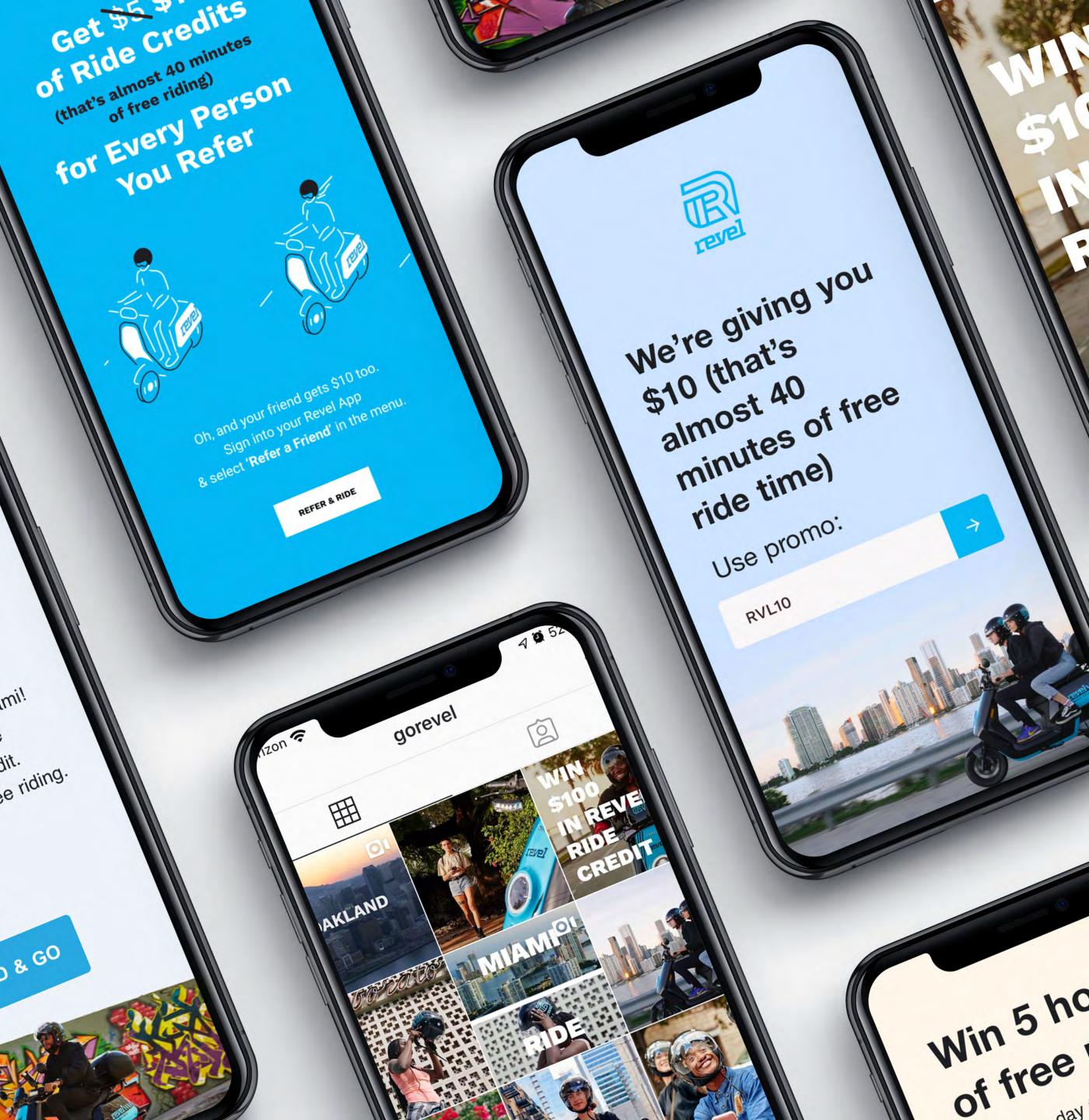




System

Typography

BRED N Win 5 hours 0.1 of free riding 0 Ð  $\triangleleft$ 0 One more day to enter to win 0 \$50 in ride credit for you and a friend! That's almost 2 1/2 hours of free riding each! Entering is easy: FOLLOW @GoRevel SHARE the latest post with E Miami, It's Time your friends ENTER TO WIN Revel is officially live in Miami! to Revel! As an early adopter, we're giving you \$7 in ride credit. That's 20 minutes of free riding. Use promo: GOMIAMI DOWNLOAD & GO



## Addendum

#### The things we couldn't fit elsewhere.



**Brand Guidelines** 



At Revel, we're committed to the safety of our riders and the people around them. See our general guidelines to how we speak about safety and how we capture it in our visuals.



#### Addendum

## Moped, **Not Scooter**

When speaking to our different audiences, we should always differentiate ourselves from other forms of micro-mobility especially when it comes to mopeds vs. kick scooters.





**Brand Guidelines** 

When addressing our city or government audience, we should (when appropriate) refer to our vehicles as DMV-registered as often as possible. We should reinforce the point that our vehicles can be parked on the streets in legal parking spots.

When addressing our riders, we should reference our vehicles as Revels and mopeds (not scooters).

### Ease of Use

We know that riding a moped is not like riding a bicycle, that's why we need to be careful with phrases like "it's easy" or "anyone can do it."



#### There's nothing to it.

So easy, anyone can do it.

#### Fly past traffic.

So fast, you'll weave right through rush hour.

revel

revel



**Brand Guidelines** 

Instead, we should emphasize our implemented safety precautions and functions of the product and service itself.

- We provide 2 sized helmets in your rental
- Our mopeds throttle at safe speeds of 30mph
- We flow with traffic (no riding on bike lanes or sidewalks)
- Lessons available for all our registered riders



#### Download **& Go.**

With 2 helmets and free lessons, it's never been easier to sign up.

revel

#### Helmets

We have a 100% helmet policy Anyone riding a moped must have the helmet on and (regardless of local laws) when it the visor down. Helmet should be properly sized and comes to marketing content for Revel. must be buckled.





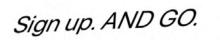
**Brand Guidelines** 

Anyone on a stationary moped, should at least have a helmet visible.

## User Registration

Our verification cost is an safety precaution, and sh be discussed through tha

This cost includes several safety precautions & third party insurance.



Heads up! We have a one-time \$19 sign-up fee to cover the cost of verifying your driver's license and identity.

To join you'll need:

• To take a selfie and a picture of your driver's license • To be 21 or older • To provide a debit or credit card

laccept the Terms of Use and Privacy Policy

Next

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Next



**Brand Guidelines** 

n important	Rather than focusing on the cost of sign up, the
hould always	emphasis in our messaging should be on ensuring safer
at lens.	roads and safer riding.

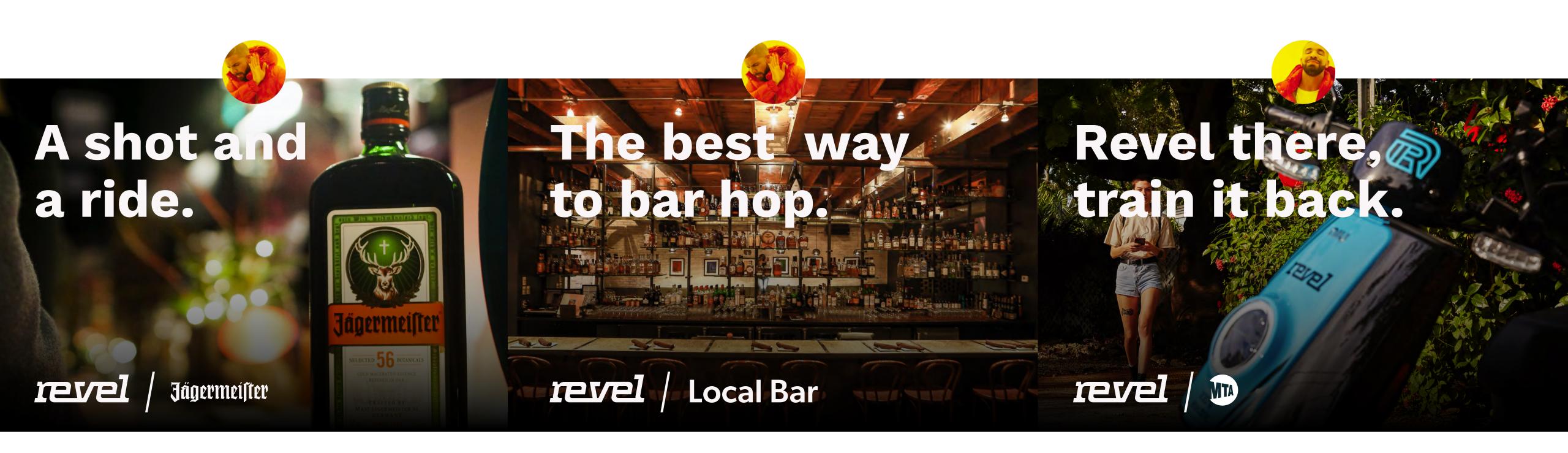
Performing a driving record check Confirming **identity** Verifying a valid form of payment





### Alcohol

Revel cannot sponsor alcohol-specific events.





**Brand Guidelines** 

We should never associate Revel with drinking culture (this includes messaging, visuals or marketing around riding a Revel to and from bars, festivals, nights out etc).

# Thank you



Elements  $\rightarrow$ 



Contact — ish.sanchez@gorevel.com